



Catskills FarmLink

www.catskillsfarmlink.org

County Profile:

Otsego

Agricultural Statistics

The total number of farms: 980

Leading agricultural products:

Product	2007 Sales (\$1,000)	Percent of Total	State Rank
Dairy Products	35,493	69%	26
Cattle & Calves	4,432	9%	29
Nursery & Greenhouse	1,411	3%	35
Hay & Other Crops	3,992	8%	10
Grains, oilseeds, dry beans, and dry peas	2,002	4%	32
Cut Christmas trees & woody crops	452	1%	4
Sheep, goats, & their products	309	1%	8
Vegetables, melons, potatoes, & sweet potatoes	683	1%	43
Horses, ponies, mules, burros, and donkeys	1,645	3%	10
TOTAL SALES	51,407		36

Acres in farmland: 176,481 acres

Average size of farm: 180 acres

Top crops by acre:

Forage 53,881 (land used for all hay and haylage, grass silage and greenchop)
 Corn for silage 8,722
 Corn for grain 5,755
 Oats for grain 1,108
 Cut Christmas trees 946

Catskills FarmLink is a collaborative effort of:
[Catskill Mountainkeeper](#); Cornell Cooperative Extension of [Delaware](#), [Schoharie](#) and [Sullivan](#) Counties; [Delaware Highlands Conservancy](#); [Farm Catskills](#); [Farmhearts](#); [NYC Department of Environmental Protection](#); and the [Watershed Agricultural Council](#).

44 West Street Walton, NY 13856
info@catskillsfarmlink.org | (607) 865-7090

By land use type:

Cropland	49.96%
Woodland	25.76%
Pasture	14.93%
Other uses	9.35%

Total agricultural receipts: \$51,407,000

Crop sales	\$8,772,000 (17%)
Livestock sales	\$42,636,000 (83%)
Average per farm	\$52,457

Value of sales by commodity group:

Grains, oilseeds, dry beans and dry peas	\$2,002,000
Vegetables, melons, potatoes and sweet potatoes	\$683,000
Fruits, tree nuts and berries	\$232,000
Nursery, greenhouse, floriculture and sod	\$1,411,000
Cut Christmas trees and short rotation woody crops	\$452,000
Other crops and hay	\$3,992,000
Poultry and eggs	\$103,000
Cattle and calves	\$4,432,000
Milk and other dairy products from cows	\$35,493,000
Hogs and pigs	\$391,000
Sheep, goats and their products	\$309,000
Horses, ponies, mules, burros and donkeys	\$1,645,000
Aquaculture	\$65,00
Other animals and other animal products	\$198,000

Statistics from 2007 USDA Agricultural Census:

http://www.agcensus.usda.gov/Publications/2007/Online_Highlights/County_Profiles/New_York/

Farmers' Markets

Farmers' Market Federation of New York

Diane Eggert
117 Highbridge Street
Fayetteville, NY 13066
(315) 637-4690

Year round

Contact: Lyn Weir (607) 547-6195

Cooperstown Farmers' Market

Pioneer Alley, 101 Main Street
Cooperstown, NY
Saturday 8am – 2pm & Tuesday 12pm – 5pm

Morris Farmers' Market

Behind Firehouse, Main Street
Morris, NY

Thursday 3pm – 6pm

May 30 – October 30

Contact: Paul Koch (607) 263-2456

Oneonta Farmers' Market

Main Street Plaza
Oneonta, NY
Saturday 9am – 1pm
May – November
Contact: Dana LaCroix (607) 437-0158

Thursday 2pm – 6pm & Saturday 8am –
1pm
June – October

Richfield Springs Farmers' Market

Spring Park, Route 20
Richfield Springs, NY
Contact: Ron Bayzon

Agencies and Organizations

NYS Department of Agriculture and Markets

- Division of Agricultural Protection and Development Services
- Public Affairs Office
- Farms and agribusinesses
- Tax exemptions for farmers
- Production, marketing and export assistance
- Public Affairs office publishes list of Agricultural Organizations representing farm businesses

Agricultural Protection and Development: (518) 457-7076
Public Affairs: (518) 457-3136
agriculture.ny.gov

US Department of Agriculture/Rural Development

- Rural Housing and Community Development Service
- Rural Business and Cooperative Development Service
- Rural Utilities Service
- Farm Service Agency
- Businesses, Cooperatives, Municipalities Business and Industry
- Direct and Guaranteed Loans, Rural Business Enterprise and Opportunity Grants, Intermediary Re-lending Program, Economic Development Loans and Grants, Cooperative Development Service. Loan and Grant program for Rural Utilities (energy, telecommunications, water/waste disposal systems)

Rural Development Office in Oneonta: (607) 432-6261
Syracuse Headquarters Offices - Rural Development: (315) 477-6400
Farm Service Agency: (315) 477-6303
rurdev.usda.gov/Home.html

USDA Natural Resources Conservation Service

Natural Resources Conservation Districts

- NRCS: land/water conservation

- NRCS provides technical and financial assistance for land/soil/waterway/ecological conservation activities

Resource Conservation and Development Councils

- RC & D Councils: sustainable natural resources-based economic development
- RC&D's provide technical and financial packaging assistance to natural resources-dependent businesses and communities

Natural Resources Conservation Service: (607) 777-9829

South Central NY RC&D Council: (607) 334-4715

nrcs.usda.gov/wps/portal/nrcs/site/national/home/

NYS Department of Environmental Conservation - DEC Wood Utilization and Marketing Program

- Environmental Facilities Corporation (EFC)
- EFC Technical Advisory Service
- EFC Clean Air Small Business Assistance Program
- EFC Industrial Finance Program
- Wood Utilization and Marketing Program for timber producers/harvesters, trade show participation
- Pollution prevention clearinghouse and technical assistance/workshops
- Waste and wastewater management.
- Clean Air Act compliance
- EFC: Industrial Finance Program - loans for resource recovery, waste disposal, sewage, water supply

Region 4 Headquarters at Schenectady: (518) 357-2234

Regional Forestry Headquarters at Stamford: (607) 652-7364

Environmental Facilities Corp: (800) 882-9721

dec.ny.gov/lands/4963.html

Catskill Center for Conservation and Development

- Catskill Alternative Agricultural Program
- Planning for Land Use
- Resource Conservation and Development
- Technical assistance in land use planning and zoning; sustainable development; alternative waste technologies; alternative agriculture

(845) 586-2611

catskillcenter.org

Catskill Watershed Corporation

Assists watershed communities with funding for economic development projects

(845) 586-1400

cwconline.org

Cornell Cooperative Extension of Otsego County

Initiatives include children, youth and family well-being, community and economic vitality, environmental and natural resource enhancement, agricultural and food systems sustainability, nutrition, health and safety

(607) 547-2536

counties.cce.cornell.edu/otsego

Cornell University

Cornell Farming Alternatives Program:

Farmers needing to develop viable new lines, products and markets

Publishes newsletter, holds conferences, and publishes research to help farmers and those working with the farm community

Farming Alternatives Program: (607) 255-9832

cornell.edu

Northeast Organic Farming Association of NY

Publishes newsletter, sponsors conferences and represents interests of organic farmers

(315) 365-2299

nofany.org

FarmNet/FarmLink

FarmNet provides financial consultations, family counseling, legal consulting, matches farmers planning for retirement with potential farm owners, and other services to existing, retiring and potential farmers

nyfarmnet.org

newyorkfarmlink.org

American Farmland Trust

Provides technical assistance on purchases of development rights programs

(518) 581-0078

farmland.org

NYS Farmers Direct Marketing Association

Holds 2-3 twilight meetings on farms each year and sponsors winter conference

(607) 862-3985

NYS Vegetable Growers Association

Holds conferences, exhibits, educational outreach session

(607) 539-7648

nysvga.org

Empire State Forest Products Association

Promotes long-range management of New York forestlands; promotes NY primary and secondary forest products and a healthy business climate

(518) 463-1297

esfpa.org

Catskill Forest Association

(Chapter of New York State Forest Owners Association)

Programs for forest land improvement, sustainable wood products development and forestry education

CFA: (845) 586-3054

NYFOA: (800) 836-3566

catskillforest.org

Watershed Agricultural Program (WAP)

The mission of the Watershed Agricultural Council is to support the economic viability of agriculture and forestry through the protection of water quality and the promotion of land conservation in the New York City Watershed region. The Council is supported by the U.S. Forest Service, New York City Department of Environmental Protection and other private, public, and foundation sources.

(607) 865-7790

nycwatershed.org

purecatskills.com