



Catskills FarmLink

www.catskillsfarmlink.org

County Profile: Delaware

Agricultural Statistics

The total number of farms: 747

Leading agricultural products:

Product	2007 Sales (\$1,000)	Percent of Total	State Rank
Dairy Products	34,392	62%	27
Cattle & Calves	9,900	18%	12
Nursery & Greenhouse	3,663	7%	23
Hay & Other Crops	3,110	6%	21
Grains, oilseeds, dry beans, and dry peas	420	1%	46
Other animals and animal products	1,881	3%	3
TOTAL SALES	55,143		34

Acres in farmland: 165,572 acres

Average size of farm: 222 acres

Top crops by acre:

Forage 51,513 (land used for all hay and haylage, grass silage and greenchop)
 Corn for silage 5,685
 Corn for grain 674

By land use type:

Cropland 41.65%
 Woodland 31.34%
 Pasture 19.17%
 Other uses 7.84%

Total agricultural receipts: \$55,143,000
 Crop sales \$7,897,000 (14%)
 Livestock sales \$47,246,000 (86%)
 Average per farm \$73,820

Catskills FarmLink is a collaborative effort of:
[Catskill Mountainkeeper](#); Cornell Cooperative Extension of [Delaware](#), [Schoharie](#) and [Sullivan](#) Counties; [Delaware Highlands Conservancy](#); [Farm Catskills](#); [Farmhearts](#); [NYC Department of Environmental Protection](#); and the [Watershed Agricultural Council](#).

44 West Street Walton, NY 13856
info@catskillsfarmlink.org | (607) 865-7090

Value of sales by commodity group:

Grains, oilseeds, dry beans and dry peas	\$420,000
Vegetables, melons, potatoes and sweet potatoes	\$369,000
Fruits, tree nuts and berries	\$288,000
Nursery, greenhouse, floriculture and sod	\$3,663,000
Cut Christmas trees and short rotation woody crops	\$47,000
Other crops and hay	\$3,110,000
Cattle and calves	\$9,900,000
Milk and other dairy products from cows	\$34,392,000
Hogs and pigs	\$123,000
Sheep, goats and their products	\$109,000
Horses, ponies, mules, burros and donkeys	\$747,000
Other animals and other animal products	\$1,881,000

Statistics from 2007 USDA Agricultural Census:

http://www.agcensus.usda.gov/Publications/2007/Online_Highlights/County_Profiles/New_York/

Farmers' Markets

Farmers' Market Federation of New York

Diane Eggert
117 Highbridge Street
Fayetteville, NY 13066
(315) 637-4690

Deposit, NY
Thursday 10am – 2pm
August 15 & September 19 (two days only)
Contact: Jeanne Darling (607) 865-6531

Andes Farmers' Market

72 Main Street
Andes, NY
Saturday 10am – 3pm
May 25 - October 12
Contact: Fran Blackburn (845) 676-4522

Franklin Farmers' Market

Chapel Hall, 25 Institute Street
Franklin, NY
Sunday 10am – 2pm
May 26 – October 13
Contact: Ellen Curtis (607) 829-5631

Delhi Farmers' Market

Court House Square, Main Street
Delhi, NY
Wednesday 9am – 2pm
June 5 – October 2
Contact: Meg Kennedy (607) 293-8151

Hobart Community Farmers' Market

Town Hall, 101 Maple Avenue
Hobart, NY
Friday 4pm – 7pm
June 7 – September 27
Contact: Andrew Flach (607) 538-1092

Deposit Farmers' Market

First United Methodist Church, 107
Second Street

Koo Koose Farmers' Market

Memorial Park, 148 Front Street
Deposit, NY
Saturday 9am – 12pm

May 18 – September 7
Contact: Dorothy Crantz (607) 467-2956

Pakatakan Farmers' Market

Round Barn, 46696 NYS Highway 30
Halcottsville, NY
Saturday 9am – 2pm
May 18 – October 12
Contact: Georgianna Fairlie (845) 586-3326

Sidney Farmers Market

Video Entertainment Lot, 89 Main Street

Sidney, NY
Tuesday 10am – 2pm
July 2 – September 24
Contact: Jeanne Darling (607) 865-6531

Walton Farmers' Market

UHS Delaware Valley Hospital, 2 Titus Place
Walton, NY
Wednesday 10am – 2pm
August 7 & September 4 (two days only)
Contact: Jeanne Darling (607) 865-6531

Meat Processing

Eklund's Processing, Inc.

James Eklund
56 Railroad Avenue
Stamford, NY 12167
Delaware County
Custom cut meats, organic processing.
(607) 435-8171
eklundprocessing@hotmail.com
eklundprocessing.intuitwebsites.com

Steiner Packing Company, Inc.

28 Church Street
PO Box 466
Otego, NY 13825
Otsego County
USDA inspected meats.
lsteiner@stny.rr.com
steinersmeats.com

Larry's Custom Meats

3487 State Highway 205
Hartwick, NY 13348
Otsego County
Custom cut meats, retail store.
(607) 293-7927
larryscustommeats@yahoo.com

Leona Meat Plant, Inc.

1961 Leona Road
Troy, PA 16947
Custom cut meats, organic processing,
with meat drop off in Norwich, NY.
(570) 297-3574
sales@leona Meatplant.com
leona Meatplant.com

Dairy Processing

Kraft Foods

261 Delaware Street
Walton, NY 13856
(607) 865-7131
Local Milk is processed into sour cream
and cottage cheese.

304 Teichman Road
Roxbury, NY 12474
(607) 326-3320
Conventional and organic processing.

Mountainside Farms

Morning Start Ultra Dairy

40236 State Highway 10
Delhi, NY 13753

(607) 746-2146

Delhi, NY 13753

(607) 746-0100

FrieslandCampina Domo

40196 State Highway 10

Agencies and Organizations

NYS Department of Agriculture and Markets

- Division of Agricultural Protection and Development Services
- Public Affairs Office
- Farms and agribusinesses
- Tax exemptions for farmers
- Production, marketing and export assistance
- Public Affairs office publishes list of Agricultural Organizations representing farm businesses

Agricultural Protection and Development: (518) 457-7076

Public Affairs: (518) 457-3136

agriculture.ny.gov

US Department of Agriculture/Rural Development

- Rural Housing and Community Development Service
- Rural Business and Cooperative Development Service
- Rural Utilities Service
- Farm Service Agency
- Businesses, Cooperatives, Municipalities Business and Industry
- Direct and Guaranteed Loans, Rural Business Enterprise and Opportunity Grants, Intermediary Re-lending Program, Economic Development Loans and Grants, Cooperative Development Service. Loan and Grant program for Rural Utilities (energy, telecommunications, water/waste disposal systems)

Rural Development Office in Oneonta: (607) 432-6261

Syracuse Headquarters Offices - Rural Development: (315) 477-6400

Farm Service Agency: (315) 477-6303

rurdev.usda.gov/Home.html

USDA Natural Resources Conservation Service

Natural Resources Conservation Districts

- NRCS: land/water conservation
- NRCS provides technical and financial assistance for land/soil/waterway/ecological conservation activities

Resource Conservation and Development Councils

- RC & D Councils: sustainable natural resources-based economic development
- RC&D's provide technical and financial packaging assistance to natural resources-dependent businesses and communities

Natural Resources Conservation Service: (607) 777-9829
South Central NY RC&D Council: (607) 334-4715
nracs.usda.gov/wps/portal/nracs/site/national/home/

NYS Department of Environmental Conservation - DEC Wood Utilization and Marketing Program

- Environmental Facilities Corporation (EFC)
- EFC Technical Advisory Service
- EFC Clean Air Small Business Assistance Program
- EFC Industrial Finance Program
- Wood Utilization and Marketing Program for timber producers/harvesters, trade show participation
- Pollution prevention clearinghouse and technical assistance/workshops
- Waste and wastewater management.
- Clean Air Act compliance
- EFC: Industrial Finance Program - loans for resource recovery, waste disposal, sewage, water supply

Region 4 Headquarters at Schenectady: (518) 357-2234

Regional Forestry Headquarters at Stamford: (607) 652-7364

Environmental Facilities Corp: (800) 882-9721

dec.ny.gov/lands/4963.html

Catskill Center for Conservation and Development

- Catskill Alternative Agricultural Program
- Planning for Land Use
- Resource Conservation and Development
- Technical assistance in land use planning and zoning; sustainable development; alternative waste technologies; alternative agriculture

(845) 586-2611

catskillcenter.org

Catskill Watershed Corporation

Assists watershed communities with funding for economic development projects

(845) 586-1400

cwconline.org

Center for Agricultural Development and Entrepreneurship (CADE)

Serves farm community via education, workshops, consulting, marketing assistance and publications

(607) 433-2545

cadefarms.org

Cornell Cooperative Extension of Delaware County

Initiatives include children, youth and family well-being, community and economic vitality, environmental and natural resource enhancement, agricultural and food systems sustainability, nutrition, health and safety
(607) 865-6531
ccedelaware.org

Cornell University

Cornell Farming Alternatives Program:
Farmers needing to develop viable new lines, products and markets
Publishes newsletter, holds conferences, and publishes research to help farmers and those working with the farm community
Farming Alternatives Program: (607) 255-9832
cornell.edu

Delaware County Chamber of Commerce

- Business referrals, relocation assistance, business counseling, event sponsorship, tourism promotion and brochures
- Members eligible for discounted cellular phone and internet services, group health, life and disability insurance programs

(607) 746-2281
delawarecounty.org

Delaware Co. Soil and Water Conservation Office

Assists farmers and other landowners with technical advice on activities limiting soil erosion, preventing flooding, and otherwise protection from water pollution
May assist with economic development/land use projects
(607) 865-7161
dcswcd.org

Margaretville-Arkwille Project (M-ARK)

Revolving loan program for business and community development for the towns of Middletown, Roxbury, Andes, Fleishmanns and Margaretville
(845) 586-3500
markproject.org

South Central New York Resource Conservation and Development Project (RC&D)

On-farm consultations, seminars and publications
(607) 334-4715
cnyrcd.org

Cornell University Farming Alternatives Program

Farmers needing to develop viable new lines, products and markets
Publishes newsletter, holds conferences, and publishes research to help farmers and those working with the farm community
Farming Alternatives Program: (607) 255-9832
smallfarms.cornell.edu

Northeast Organic Farming Association of NY

Publishes newsletter, sponsors conferences and represents interests of organic farmers
(315) 365-2299
nofany.org

Farm Catskills

Supports farmers and communities whose economic stability is dependent on a viable working landscape by promoting the environmental and economic value of local farm products and the land from which they come
(607) 746-6503
farmcatskills.org

FarmNet/FarmLink

FarmNet provides financial consultations, family counseling, legal consulting, matches farmers planning for retirement with potential farm owners, and other services to existing, retiring and potential farmers
(800) 547-3276
nyfarmnet.org
newyorkfarmlink.org

American Farmland Trust

Provides technical assistance on purchases of development rights programs
(518) 581-0078
farmland.org

NYS Farmers Direct Marketing Association

Holds 2-3 twilight meetings on farms each year and sponsors winter conference
(607) 862-3985

NYS Vegetable Growers Association

Holds conferences, exhibits, educational outreach session
(607) 539-7648
nysvga.org

Empire State Forest Products Association

Promotes long-range management of New York forestlands; promotes NY primary and secondary forest products and a healthy business climate
(518) 463-1297
esfpa.org

Catskill Forest Association

(Chapter of New York State Forest Owners Association)

Programs for forest land improvement, sustainable wood products development and forestry education

CFA: (845) 586-3054

NYFOA: (800) 836-3566

catskillforest.org

Watershed Agricultural Program (WAP)

The mission of the Watershed Agricultural Council is to support the economic viability of agriculture and forestry through the protection of water quality and the promotion of land conservation in the New York City Watershed region. The Council is supported by the U.S. Forest Service, New York City Department of Environmental Protection and other private, public, and foundation sources.

(607) 865-7790

nycwatershed.org

purecatskills.com